

SUMMARY

Seasoned trade manager with over 15 years of administrative experience, 30 certification of appreciations, rewards and achievements, and several academic publications all focusing on improving local and international commerce.

HIGHLIGHTS

Worked closely and actively participated in meetings held with ambassadors, official representatives, commercial counselors, and coordinated welcoming trade delegations from more than 11 countries including Iraq, Tajikistan, Afghanistan, Uzbekistan, Kirgizstan, Australia, Kazakhstan, China (mainland and Hong Kong), Turkmenistan, Saudi Arabia, India, etc.

Coordinated and organized sending delegations of top national and provincial exporters to international expositions, including food, cattle & poultry, gold & jewelry, agricultural vehicles, medical equipment, etc.

WORK EXPERIENCE

- 2017 **INDUSTRY, MINE AND TRADE ORGANIZATION OF KHORASAN RAZAVI**
Head of foreign trade department
- Deputy director at the education and consultation department for the house of Industry, Mine and Trade
 - Coordinator and a permanent member of non-oil export promotion office
 - Speechmaker of the trilateral meeting among Iran, Iraq and Afghanistan
- 2016
- Commercial counselor nominee of Iran to Tajikistan
 - Participated in international investment conference in Tajikistan
 - Member of top exporters selection secretariat
 - Secretor of National desk for improving relations between Iran and Uzbekistan
 - Coordinator for the Lebanese trade delegation in Mashhad
 - Trusted by the provice and Iran's chosen commercial counselor to Tajikistan
 - Representative of the organization in Iran's formal delegation sent to Basra, Iraq accompanying Khorasan Razavi's governor.
- 2015
- Member of negotiators with the Taiwan's deputy minister of trade
 - Iran's representative in Hong Kong's food exposition
 - Sole government representative to participate in Hong Kong -Spain economic board
 - Member of negotiators with the Italy's head of agricultural vehicles and equipment union
 - Member of Iran's pavilion organizers in Hong Kong gold and jewelry exposition
 - Organizer and coordinator of Iran's trade/marketing delegation in Mangustao, Kazakhstan
 - Organizer and coordinator of marketing delegation for saffron in Spain
 - Head of marketing and export development
 - Board member of stratigic plan revision with the Ministry of Industry, Mine and Trade
 - Manager of nation-wide food presentation in Mashhad, Iran
 - Executive manager of national food desk in Mashhad, Iran
 - Organizer of commercial counselors' seminar
 - Member of welcoming party for the Indian delegation

- Member of welcoming party for the Afghan and Iraqi delegations in iFood, cattle and poultry exposition.
 - Member of Iran's pavilion organizers in Hong Kong international food exposition
- 2014
- Elected member of UNIDO in Iran's delegation to Chennai, India
 - Governmental and Provincial representative of Iran's delegation to Turkmenistan
 - Member of welcoming party for the Iraqi delegation
 - Representative of the organization to strategic passive defence conference

EDUCATION

- 2013 –2016 **IRAN INDUSTRIES AND MINES UNIVERSITY**
PhD DBA
- 2011 –2013 **EAST INDUSTRY MANAGEMENT ORGANIZATION**
Certified in Vocational Education
- 2011 –2013 **ISLAMIC AZAD UNIVERSITY OF MASHHAD**
MS in Marketing

PUBLICATIONS

Topics published in renowned journals or presented at scientific seminars

Analyzing the process of exporting goods to Iraq and Saudi Arabia • The Russian market and its pros and cons • Post-sanction export development • Effective strategies in foreign trade promotion through resistive economy's perspective • The importance of SME unification in exportation • Analyzing the role of exporting engineering and technical knowledge to CIS countries • Skilled workers exportation and delivering technical know-how out of the country • Problems and hindrance analysis for top exporters • Development of technology-oriented exportation in an outward-looking economy

REWARDS AND ACHIEVEMENTS

Certificates of appreciation received by

- Head of Ministerial office at Industry, Mines and Trade Organization
 - for prestigiously accompanying the Industry minister of Lebanon
- Head of exporters and importers union of Khorasan Razavi
 - for creating a cooperative and constructive atmosphere for traders
- Governor of Khorasan Razavi province
 - for careful execution of the province's foreign trade
- Head of Industry, Mines and Trade Organization
 - for an effective role in determining the province's share of the national sixth five-year plan
 - for coordination and active participation in Mangustao, Kazakhstan
- Head of resistive economy
 - for delineating the action plan
- Head of German's farming community
- Head of national center for Iranian carpet
- Deputy Minister and head of Iran's Trade Promotion Organization
 - for cooperation in holding 2 Iran's expositions in Afghanistan and Turkmenistan
- Ambassador of Iran to Tajikistan
- Head of Iran's chamber of trades to Tajikistan